# Robert F. Queeney
Minneapolis, Minnesota

portfolio: https://robert-queeney.github.io

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## PROFILE

**Accessibility Consultant/Developer/Account Executive//Program Developer**

Accessibility engineer with a diverse and unique background, incorporating a decade plus of award winning sales experience as well as a full stack development skill set / certification. Recognized and rewarded by past organizations for being a quick study, driving revenue growth, increasing brand loyalty and injecting a personable and team spirit to the organization. Humble and consultative style collaborates effectively with teams to ensure the best delivery outcomes.

## PROFESSIONAL EXPERIENCE

**Accessible360**                                                                                         **August 2019 - Present**
**Accessibility Engineer**
- Perform live audits, QA sessions, and walkthroughs on clients' digital properties, documenting all accessibility failures and providing remediation suggestions.
- Assist with clients' Design reviews. This consists of reviewing their mockups and providing feedback on the interface and indicating common components where accessibility issues arise. We document any possible areas for trouble for review by the UX and dev team during development.
- Member of various internal groups focused on developing accessibility guidelines and best practices
    - Mobile working group - Explored how to remediate native apps for common accessibility issues
    - WCAG 2.1 group - Interpreted guidelines for 2.1 audits, then created internal documentation (common issues, usage notes, remediation examples) for teams to use
- Regularly lead customer calls explaining our findings and working with their development teams to help with remediation. This can include anything from code samples, WCAG guideline interpretation / training, screen reader software training, or an overview of accessibility concepts.


**NuCamp**                                                                                         **November 2019 - Present**
**Coding Instructor**
- Lead online coding classes for 4 - 5 week sprints. 4 hour Saturday workshops and 1-2 hour nightly study sessions. Classes include:
    1. HTML / CSS / JavaScript - Basic concepts of web development and development concepts
    2. React - Introduced students to advanced aspects of JS ES6, React concepts and components, and developed a react / redux website with full CRUD capabilities.
    3. React Native - Teach students how to use React Native and the Expo SDK to develop and deploy a multi-platform mobile app to the Apple Store and Google Play.
    4. Node.js, Express, and MongoDB - Introduce students to back-end development and how to integrate their stored data with previously created applications.
- Maintained overall rating across all classes of 4.8 (out of 5).

**Freelance Web Developer**                                                                                         **January 2019 - Present**

● Worked on various web and application assignments, including updating websites' javascript functionality and creating applications using React.js. Projects include:

1. Submitted code to Gameglass.gg.  Gaming dashboard project found on portfolio
2. Worked on JavaScript, HTML, and basic stylings for website:. https://www.rootmovementfitness.com/

**Kelly Services**                                              **November 2017 - January 2019**
**Account Executive**
- Partnered with HR and hiring managers to provide talent in open positions within new customers
- Prospected new and dormant accounts through traditional cold calling techniques
- Planned and conducted sales calls with prospective and dormant customers

**West Corporation, New York, NY (Remote position)**              **May 2016 – June 2017**
**Digital Media / Event Services Sales**
Accountable for selling enterprise-wide presentation, streaming, and communication solutions to well-branded and respected organizations including Avon, CBS, Honeywell, Gartner, CA Technologies, NBC, and CHUBB.

- Presented complex, enterprise-wide solutions to a number of departments, including Marketing, Communications, Procurement, Technology and Network Teams and the C-Suite
- Partnered with Clients' IT and Networking teams to present, sell, and implement ECDN and peer-to-peer software defined streaming solutions
- Consistently exceed activity and monthly revenue goals of $160k and above

**Brandpoint**                                              **January 2016 - April 2016**
**Account Executive**
Develop completely new book of business into marketing agencies and international associations.  Selling a mix of established products ranging from PR distribution solutions to newly developed SaaS based content management software.

**ON24, Inc., Manhattan, NY**                                  **April 2014 – May 2015**
**Senior Account Executive**
- Consistently hit monthly sales targets of $60,000 by generating new business with companies within the Fortune 1,000 category. Notable wins include: Forbes Media, Henry Schein Inc., TUV, Avon, The Environmental Defense Fund, and Citi.
- Achieved ranking of # 8 out of 50 at the start of 2015

**Citrix Systems – Online Service Division , Jersey City, NJ**      **July 2012 –  April 2014**
**Corporate Onboarding Manager**
- Achieved and held shared quota of over $5M
- Contributed to the development of Citrix OSD's onboarding program, creating a streamlined, centralized and efficient process

## Education

**Full stack Development Certification**                      University of Minnesota 02/18 - 07/18

## PROFESSIONAL / PROGRAMMING  SKILLS

React, JavaScript, HTML5, CSS, Node.js, MongoDB, MySQL, jQuery, Salesforce, Microsoft Office Suite, Internal CRM systems, Enterprise Software

## COMMUNITY INVOLVEMENT

Habitat for Humanity, ASPCA